



**1992** **2007**

**American-Russian Chamber of Commerce & Industry**

**Golden Galaxy Awards**



**His Excellency Yuri V. Ushakov**  
**Ambassador of the Russian Federation to the U.S.**  
Honorary Chairman of ARCCI



*Awarded in 2004*



Born in Moscow on March 13, 1947.

1970: Graduated from the Moscow State Institute of International Relations (MGIMO) and joined the Ministry of Foreign Affairs of the USSR.

1970-1986: Held various posts at the Soviet Embassy in Denmark within the Scandinavian Department and the General Secretariat of the Ministry of Foreign Affairs of the USSR. Held position at the Department of Post-Graduate Studies of the Diplomatic Academy; presented his PhD (History) thesis on the foreign policy of Northern European countries.

1986-1992: Deputy Chief of Mission and Minister-Counsellor at the Embassy of the USSR/Russian Federation in Denmark.

1992-1996: Director, Department of All European Cooperation, Ministry of Foreign Affairs of the Russian Federation (in charge of the OSCE, EU, NATO, NACC, WEU, Council of Europe and European regional organizations).

1996-1998: Ambassador and Permanent Representative of the Russian Federation to the Organization of Security and Cooperation in Europe (OSCE) in Vienna, Austria.

1998-1999: Deputy Minister of Foreign Affairs of the Russian Federation (in charge of the UN, legal and humanitarian affairs, human rights, linguistic services and the archives).

January 1999–Present: Ambassador to the United States of America; Permanent Observer to the Organization of American States. Holds diplomatic rank of Ambassador Extraordinaire and Plenipotentiary.

# American-Russian Chamber of Commerce & Industry



## President Helen Teplitskaia



Helen Teplitskaia is president and board member of the Siberian Energy Group, Inc. (OTCBB: SIBN) a U.S.-based publicly traded oil and gas exploration company with 100% of its assets located in West Siberia, Russia

In 1992, she founded the American-Russian Chamber of Commerce & Industry (ARCCI). Under her leadership, the ARCCI evolved into a premier organization developing US-Russian trade, investment and technological cooperation. Ms. Teplitskaia also heads the Eurasia consulting practice of Innex International, Inc. and serves as Adjunct Professor of International Business and Markets at Northwestern University Kellogg School of Management.

Ms. Teplitskaia has successfully assisted a variety of government agencies and private sector companies, including the United States Agency for International Development, Ministry of Foreign Affairs of the Republic of Uzbekistan, AT&T, Baker & McKenzie, Case New Holland, Gazprom, HeidelbergCement, Motorola, Pepsi-Cola and the Washington Times Corporation with start-up operations in new markets, mergers and acquisitions, joint ventures, political interfacing and media relations.

She has appeared on CNN, BBC and National Public Radio programs and has been featured in Dow Jones Newswires, *New York Times*, *Washington Times* and *Journal of Commerce* and is the 2007 Honoree of the Changing Worlds Award in Entrepreneurial & Business Leadership.

Ms. Teplitskaia holds BA/MIS degree from the St. Petersburg University of Culture and MBA degree from Northwestern University Kellogg School of Management.



# American-Russian Chamber of Commerce & Industry

**Co-founder and Chairman of the Board  
Thomas M. Jones**



Thomas M. Jones is a partner in the law firm of McDermott Will & Emery LLP and is a resident in its Chicago office. He is a member of the firm's Tax Department. Tom's practice focuses on federal and state tax, insurance, regulatory and other legal matters concerning "captive" insurance and alternatives to commercial insurance. He works with multinational corporations, private business, taxable and exempt health care providers, trade associations, joint ventures and enterprises of all sizes.

Tom has extensive transactional experience in all major U.S. and offshore "captive" insurance jurisdictions including Arizona, the District of Columbia, Hawaii, South Carolina, the U.S. Virgin Islands and Vermont, as well as Barbados, Bermuda, the British Virgin Islands and the Cayman Islands.

Tom is a member of the State Bar of Illinois, the American Bar Association and the International Fiscal Association. He is a frequent guest speaker at international seminars and conferences both on and outside U.S. shores, where he makes numerous presentations on "captive" insurance and related topics.

In 2001, Tom was one of three recipients of a special recognition award for captive insurance expertise bestowed by the Cayman Islands Government. He was also honored by the Vermont Captive Insurance Association (VCIA) as the recipient of its 2005 Industry Service Award. Tom has served as the Corporate Legal Adviser to and Secretary of the World Trade Center Liability Captive since 2004.

## **Representative Experience**

- Structured U.S. airline industry terrorism and managed care industry bio-terrorism risk pools from a legal, tax and regulatory perspective.
- Designed and implemented scores of healthcare provider single parent and multi-owner captive insurers and risk retention groups.
- Represented numerous private and public businesses in the process of integrating enterprise risk financing programs into existing corporate, organizational and tax structures.

Tom is also a faculty and board member of the International Center for Captive Insurance Education, where he teaches tax/legal/regulatory courses.

**McDermott  
Will & Emery**



## **Member of the Russian Federation Council**

### **Senator Mikhail Margelov**

In Dec. 2000, Mr. Margelov was elected to represent the Pskov Region in the Council of Federation (the Upper House of Russian Parliament), where he joined the Committee for Foreign Affairs. In Nov. 2001, he was elected Chairman of this Committee.

Prior to this, he served as a consultant to Vladimir Putin's Electoral Headquarters, specifically in charge of contacts with foreign media. Mr. Margelov has also worked as the director of the Russian Information Center (Rosinformcentr), the governmental agency that covers internal political events, as well as in a managerial position at RIA-Novosti Information Agency.

Mr. Margelov was head of the Public Relations Department at the Administration of the Russian President and also chief coordinator for advertising for President Boris Yelstin's 1996 re-election campaign. He has also consulted for several American companies, including World Resources, Boston Consulting Group and Bain and Company.

Mr. Margelov was born in 1964 in Moscow. He graduated from the Institute of Countries of Asia and Africa, affiliated with Moscow State University. He has worked as an interpreter in the International Department of the Central Committee, Communist Party of the Soviet Union, taught Arabic at the Higher School of the USSR State Security Committee and was Senior Editor of the Arab section in the TASS News Agency.



## **Member of the Russian Federation Council**

### **Senator Oganeg A. Oganyan**

Since Jan. 2001, Mr. Oganyan has served as a member of the Federation Council, where he represents the Perm Region. He serves as Chairman of the Committee on Economic Policy, Entrepreneurship and Property and also serves as Chairman of the Association of Moscow and Moscow Region's privatized and private enterprises, as well as Chairman of the Moscow Business Roundtable.

Mr. Oganyan heads the Federation Council Ad hoc Commission on analysis of the Russian Federation judicial practices in regulating property issues. He takes an active part in drafting and review of key federal laws on reforming natural monopolies, such as the electric power industry, railway transportation, housing and municipal reform. As a Vice Chair of the Council on Small and Medium Size Businesses, he makes important contributions to the formation of a legislative base facilitating economic growth of the Russian Federation, establishment of modern market relations and debureaucratization of the economy.

Senator Oganyan takes an active part in interparliamentary and international activities of the Federation Council, while consistently defending economic interests of the Russian Federation. His recent presentations at the London Economic Forum and US-Russian Investment Symposium in Boston provided substantive reports on Russia's current economic situation, priorities and trends.

His professional activity started in 1984 at a large defense enterprise, Moscow factory "Sapphire," where he progressed from a master of an instrument department to a position of Deputy General Director. Prior, he was president of OJS "Frezer," the largest Russian instrumental plant and also served as General Director and Chairman of a Board of Directors of the scientific and technical complex, "Sojuz."

Mr. Oganyan was born in 1961 in Yerevan City and has resided in Moscow since 1967. He graduated from Moscow Technical University (Bauman Institute) in 1984 with a degree in mechanical engineering. Senator Oganyan has authored more than 40 scientific works on economics, principals and methodology of professional adaptation to complex types of activities. He defended his Ph.D. thesis in 1996 and received a Doctorate in 2000.



## **Russian Marketing Association President Professor Alexander A. Braverman**

Doctor of Economic Sciences, Professor Alexander A. Braverman was born in 1954. He is a graduate of the Kharkov Engineering-Economic Institute. In 1991, Mr. Braverman organized and headed the department of marketing and management at the Moscow State Academy of Advance Chemical Technology.

Between 1997 and 2004, he worked as first deputy Chairman of State Property Committee and the first deputy Minister of State Property Relations of the Russian Federation. In 1995, Mr. Braverman founded Russian Marketing Association and is presently its President and Chairman of the Board. In September 2006, Mr. Braverman was appointed Chairman of the Commission on development of affordable housing market of the Russian Federation Council on Priority National Projects and demographic policy. He is the author of over 50 scientific works on marketing, including seven monographs.

The non-commercial organization Russian Marketing Association (RAM) was established in February 1995 by the leading Russian corporations, banks, universities research and consulting companies. Members of RAM include leading manufacturers ("Lukoil", "AvtoVAZ", "Mobile TeleSystems"), banking and financial institutions (Vnesheconombank, "Alfa Bank", AFK "Sistema") scientific and research agencies (FOM - Public opinion foundation, Scientific institute of system analysis), auditing and consulting companies ("Nikkolo M"), colleges (universities and institutes with specialized marketing or management departments). To date RAM unites 127 organizations from 45 Russian regions.

[www.ram.ru](http://www.ram.ru)

# ARCCI Company of the Year - Russia

## RENOVA Group of Companies

RENOVA Group is a leading Russian diversified holding company controlling over \$10 billion in assets.

RENOVA owns shares and strategically invests in major Russian enterprises and holding companies operating in metallurgical, oil, petrochemical, machine building, mining, construction, housing, real estate, electric utilities, banking sectors and high-technology sectors, including TNK-BP, OJSC Siberian Ural Aluminum (SUAL) Holding, CJSC Integrated Energy Systems, OJSC Svyazinvest and Oerlikon. Its social assets include OJSC Russian Utilities, Koltsovo Airport (Yekaterinburg) and the Nongovernmental Large Pension Fund. Additionally, RENOVA's holdings include investment companies that operate in real estate (Renova-Stroi-Group), portfolio investment (Direct Investments Fund) and intangible asset management (Institute for Corporate Development).



Core activities focus on creating and managing diversified businesses, assessment of efficiency and implementation of unified management standards, establishment of vertically integrated companies, development and execution of investment projects, financing of complex technological projects and intangible asset management.

RENOVA's strategic goals are aimed at increased business stability and competitiveness, enhanced corporate governance and asset maximization. The Group's corporate policy promotes utilization of innovative managerial and industrial technologies. In 2007 the Group's net assets amounted to US\$15.7 billion. Companies within the Group operate in 34 Russian regions and internationally.

Headquartered in Moscow, RENOVA has representative offices in the Ural region, Eastern Siberia, Ukraine, Switzerland, South Africa and the United States. RENOVA conducts a socially responsible policy in the regions where the Group is present. It actively develops employee support programs, creates partnerships for sustainable development and sponsors many charities.



RENOVA was co-founded as a Russian-American joint venture in 1990 by Victor F. Vekselberg, who has served as the Group's Chairman since its inception. In addition to founding RENOVA, in 1996, Mr. Vekselberg became founding president of SUAL – now the second largest Russian and sixth largest aluminum company in the world. Since 2003, Mr. Vekselberg has served as SUAL's Chairman.

Also since 2003, he has been a member of the Board of Directors of TNK-BP, Managing Director for Production and Technologies, and currently serves as Executive Director for gas business development.

[www.renova-group.ru](http://www.renova-group.ru)

# ARCCI Company of the Year - U.S.

## Access Industries



# ACCESS INDUSTRIES

Access Industries is a privately held, US-based industrial holding company with investments worldwide. Access Industries has long-term strategic interests in oil, aluminum, coal, petrochemicals, telecommunications, media and real estate. Access Industries holdings include: Basell, TNK-BP, UC RUSAL, Acision, Amedia, Premium TV/Inform Group, Top Up TV, Warner Music Group, and Faena Group.

Access Industries is based in New York City, where Len Blavatnik founded the company in 1986. The company also has offices in London, Moscow, Almaty and Astana.

Len Blavatnik was born in the Ukraine in 1957. His family settled in the United States in 1978 and he became an American citizen. Mr. Blavatnik is the Chairman and principal shareholder of Access Industries. He holds a Masters degree from Columbia University and an MBA from Harvard Business School where he is currently a member of the Board of Dean's Advisors. Mr. Blavatnik serves as a director of numerous companies in the Access portfolio including Basell Holdings B.V. (the world leader in polyolefins production and technology), TNK-BP (a vertically integrated oil major), UC RUSAL (the largest vertically integrated aluminum producer in the world) and Warner Music Group (a global music company). Mr. Blavatnik is engaged in educational pursuits and, in addition to corporate directorships, sits on academic boards at Cambridge University, Harvard Business School and Tel Aviv University. He is also Vice Chairman of The Kennan Council at the Woodrow Wilson Center in Washington, D.C.



He is also an active philanthropist; Mr. Blavatnik sits on, inter alia, the board of directors of the 92nd Street Y in NY, The White Nights Foundation of America and The Center for Jewish History in New York.

[www.accessindustries.com](http://www.accessindustries.com)

# Golden Galaxy Award Winners, 2007



Alcoa is the world's leading producer of primary aluminum, fabricated aluminum, and alumina, and is active in all major aspects of the industry. The company serves customers in aerospace, automotive, packaging, building and construction, commercial transportation, defense and industrial markets. The Alcoa community currently consists of 116,000 people working in 44 countries. Alcoa always abides by these values:

- Integrity: We are open, honest and trustworthy in dealing with customers, suppliers, coworkers, shareholders and the communities where we have an impact.
- Environment, Health and Safety: We work safely in a manner that protects and promotes the health and well-being of the individual and the environment.
- Customer: We support our customers' success by creating exceptional value through innovative product and service solutions.
- Excellence: We relentlessly pursue excellence in everything
- People: We work in an inclusive environment that embraces change, new ideas, respect for the individual and equal opportunity
- Profitability: We earn sustainable financial results that enable profitable growth and superior shareholder value.
- Accountability: We are accountable – individually and in teams – for our behaviors, actions and results.



**At Alcoa, our vision is to be  
the best company in the world.**

With the world's largest forging and extrusion presses, a capable and motivated workforce and a competitive cost structure, Alcoa's operations in Russia represent a significant competitive advantage to capture market growth and profitable market share.

In 2005, Alcoa acquired two fabricating facilities in Samara and Belaya Kalitva, adding new rolling, extruding, forging, casting, and other capabilities to its global fabricating network.

In order to improve product quality and raise production efficiency to global standards according to the requirements of large customer companies in Russia and around the globe, Alcoa upgrades production and implements new technologies at SMZ and Alcoa Metallurg Rus. Other than equipment purchase and upgrade, major funds are invested in implementation of Environment, Health and Safety System, improvement of Alcoa Business System, employee training and development of workforce potential. Alcoa also invests in casthouse, mill products and forgings productions that provide material for the most rapidly developing sectors of the Russian economy. [www.alcoa.com](http://www.alcoa.com)



Taking on the world's toughest energy challenges.™

ExxonMobil is the world's leading publicly traded international petroleum and petrochemical company. Under the names Exxon, Mobil, Esso, and Imperial Oil, the company has operations in nearly 200 countries and territories. It holds an industry-leading inventory of global oil and gas resources, complemented by a strong portfolio of proprietary technology. ExxonMobil is the world's largest refiner and marketer of petroleum products, and its chemical company ranks among the world's largest. It is also a technology company, applying science and innovation to find better, safer and cleaner ways to deliver the energy the world needs.

ExxonMobil's Sakhalin-1 project in Russia's Far East is a prime example of the company's technological leadership. Severe weather freezes the surrounding seas with ice up to six feet thick, making conventional offshore drilling impossible. To overcome this obstacle, ExxonMobil's subsidiary Exxon Neftegas Limited, together with Rosneft and two other international co-venturers, built the world's most powerful onshore drilling rig and drilled the longest measured depth extended-reach well in the world. Oil and natural gas produced from Sakhalin-1 is supplying Russia and developing economies in Asia with a vital resource.

### **Rex W. Tillerson, Chairman and Chief Executive Officer, Exxon Mobil Corporation**



Mr. Tillerson has been the Chairman and CEO of Exxon Mobil Corporation since January 1, 2006. After earning his engineering degree at the University of Texas at Austin, Mr. Tillerson joined Exxon Company, U.S.A. in 1975, and eventually became general manager of the Central Production Division. In 1992, he was named Exxon Corporation production advisor, followed by an assignment as president of Exxon Yemen, Inc. He later became vice president of Exxon Ventures (CIS), Inc., where he was responsible for Exxon's holdings in Russia and the Caspian Sea, and for the Sakhalin I Consortium operations. Mr. Tillerson became executive vice president of ExxonMobil Development Company in

1999 and then senior vice president of Exxon Mobil Corporation in 2001. He was elected president of the Corporation and a member of the board of directors in March 2004.

Mr. Tillerson is chairman and a member of the Executive Committee and Policy Committee of the American Petroleum Institute. He is also a director of the U.S.-Russia Business Council and a trustee of the Center for Strategic and International Studies. He is a member of the National Petroleum Council, the Business Roundtable and its Energy Task Force, an honorary trustee of the Business Council for International Understanding, and a member of the Emergency Committee for American Trade. [www.exxonmobil.com](http://www.exxonmobil.com)

International Paper is a global forest products, paper and packaging company with primary markets and manufacturing operations in the United States, Europe, Latin America and Asia, complemented by xpedx, an extensive North American merchant distribution system. The company has approximately 60,000 employees, 42,000 of whom are located in the United States.

International Paper had sales in 2006 of \$22 billion and is ranked No. 82 among Fortune 500 companies. The company was also named No. 1 in the forest products sector for the fourth consecutive year on Fortune magazine's Most Admired Companies list. Its stock is traded internationally on the New York, Swiss and Amsterdam exchanges.

International Paper supports communities where its employees live and work. The International Paper Foundation has awarded grants of more than \$50 million since 1995. The company has the greatest number of facilities certified or recommended for certification in OSHA's Voluntary Protection Program, the U.S. government's elite safety program. International Paper is committed to environmental stewardship and is engaged in partnerships with the U.S. Environmental Protection Agency, state agencies and non-governmental organizations.

International Paper has a long-standing policy of using no wood from endangered forests. International Paper supports mutual recognition of forest certification standards. We have encouraged the adoption of CERFLOR, the SFI Standard and other systems recognized by the global Programme for the Endorsement of Forest Certification (PEFC) council. The PEFC-endorsed systems around the globe, including the SFI program, now account for an area larger than the combined forest area of all 25-member countries of the European Union.

**Our safety record is world class.** With more than 74 sites certified under OSHA's Voluntary Protection Program, our health and safety programs are achieving great results. We provide safe work environments for employees worldwide by maintaining total incident rates up to 73 percent lower than average for manufacturing industries.

**Our biodiversity efforts are multiplying** as we undertake work in habitat restoration, applied forest research and partnership programs with some of the world's most renowned environmental groups.

**We're actively reducing greenhouse gas emissions** and are contributors to the success of several programs worldwide such as the Chicago Climate Exchange, EPA Climate Leaders, World Resources Institute and World Business Council for Sustainable Development.

**We're valued corporate citizens in our communities.** The International Paper Company Foundation awarded \$6 million in funding expressly for community-level environmental, economic and educational programs. [www.internationalpaper.com](http://www.internationalpaper.com)



With net revenues of \$34 billion, Kraft Foods Inc. is one of the world's largest food and beverage companies. For more than 100 years, we've offered consumers delicious and wholesome foods that fit the way they live.



### *About Kraft Foods*

Kraft Foods is one of the world's largest food and beverage companies with annual revenues of more than \$34 billion. For more than 100 years, Kraft has offered consumers delicious and wholesome foods that fit the way they live. Kraft markets a broad portfolio of iconic brands in 155 countries, including six brands with revenue of more than \$1 billion, such as *Kraft* cheeses, dinners and dressings; *Oscar Mayer* meats; *Philadelphia* cream cheese; *Nabisco* cookies and crackers; *Jacobs* coffees and *Milka* chocolates. Kraft became a fully independent company on March 30, 2007, and is listed in the Standard and Poor's 100 and 500 indexes. The company also is a member of the Dow Jones Sustainability Index and the Ethibel Sustainability Index. For more information, visit the company's website at [www.kraft.com](http://www.kraft.com).

### *Kraft Foods in Russia*

Kraft Foods presence in Russia includes our representative in Moscow, as well as our state of the art coffee plant in Leningrad Region and the largest Kraft confectionary plant located in Pokrov. On the 30<sup>th</sup> of November 2007 Kraft Foods completed its acquisition of Groupe Danone's global biscuit business including Bolshevik, Russia's leading biscuit company. The Bolshevik factory in Moscow produces such famous brands such as *Jubileinoe*, *Prichuda*, *Tornado*, *Shokobarokko*, *Barny*. Kraft Foods has invested some \$200 million dollars in Russia and created more than 1600 jobs through growth in the three main Kraft brand categories: coffee, chocolate and salted snacks. Russian consumers appreciate the high quality of *Carte Noire*, *Jacobs* and *Maxwell House* coffees, *Alpen Gold*, *Vozdushniy*, *Milka* and *Tolberone* chocolate tablets, *Velvet*, *Chudniy vecher* and *Cote d'Or* pralines as well as *Estrella* chips.





## **OLEG A. BOGOMOLOV**

### **Governor of Kurgan Region**

The Russian region of Kurgan was chosen on Dec. 6 by the National Committee of Economic Development of the Russian Federation as the recipient of the prestigious Golden Ruble Award in Moscow. The award signifies the outstanding achievements of Kurgan's government in economic development.

“Of course, this achievement is the result of the teamwork between my government, local leadership, shareholder and the private owners of all our enterprises who have created a strong business climate for the growing economy of our region,” said Governor Oleg Bogomolov, who also expressed hope that the economic growth would continue.

In 1992, Gov. Bogomolov was elected chairman of the Kurgan Region Council of People's Deputies. In 1994, he became chairman of the Kurgan regional Duma. And in 1996, Mr. Bogomolov was elected Head of Administration of Kurgan region. He was re-elected governor in 2000. He is married and has two daughters.

In his acceptance speech, Mr. Bogomolov cited the rise in income and increase in quality of life as his administration's greatest achievements. Yet Mr. Bogomolov also acknowledged future challenges for Kurgan. “I am very happy to receive this award because it is recognition of the achievement of our teamwork on one hand,” he said. “On the other, it presents us with new obligations and we will have to work very hard for better results and increased economic development.”

Kurgan Region is often called the gateway to Siberia. Kurgan Region is situated at the intersection of the Tran-Siberian Railway with transportation routes to the major centers of the European and Asian parts of the country, especially with the Urals. Its geographical location favors the development of extensive economic ties with regions of the Central and Southern Urals and Western Siberia and the use of metals from the Urals, oil and gas from Tyumen Region, and coal from Siberia and Kazakhstan. The region's most important natural resource is fertile land. Agricultural land occupies more than 60% of its territory.

The region has numerous deposits of economic minerals, including building materials like clay and sand, mineral pigments, and, in some places, gypsum and limestone concretions; iron ore deposits in the southern part of the region; and small peat reserves. Large oil and gas pipelines pass through its territory, and Ural and Siberian oil refineries are fairly close. The main industrial centers are Kurgansk, and Shadrinsk.

<http://www.kurganobl.ru>



Interros is a major Russian private investment company that operates throughout Russia, Europe, Asia, and North America. As of Jan. 1, 2007, the total value of Interros stakes amounted to \$30 billion. The Company has assets in the following areas:

- Metallurgy and Mining (MMC Norilsk Nickel)
- Gold Mining (Polyus Zoloto Company)
- Financial Sector (Rosbank, Soglasie Insurance Company)
- Food and Agriculture Industry (Agros Group)
- Mass Media (Pro-Media Holding Company)
- Real Estate and Tourism (Open Investments and Roza Khutour Companies)

Interros enjoys the reputation of a reliable partner and a dependable authority with the business community. The Company dynamically develops its business relations with Russian and foreign investors. Over the past seventeen years, Interros managers have built a wide network of business relations with senior executives from major industrial and financial companies in Russia and abroad.

The Interros investment and business development philosophy builds upon long-term growth of assets capitalization, which appeals to the Company's partners and other business community members. Adequate capitalization, extensive financial and managerial expertise, and a team of highly-skilled managers with in-depth knowledge of various industries are used as tools to take the Company from success to success as well as to provide it with a substantial competitive edge in the marketplace.

#### **Andrei Bougrov, Deputy Chairman of the Board and Managing Director**

Mr. Bougrov was born on June 27, 1952, in Moscow. He graduated from the Moscow State Institute of International Relations, specializing in international economic relations. Additionally, Mr. Bougrov completed the Executive Development Programme at the Harvard Business School (USA). He holds a PhD in international economics.



Before joining Interros, Mr. Bougrov worked at the USSR Permanent Mission to the UN in the Department of International Economic Relations of the USSR Ministry for Foreign Affairs, EBRD. His other positions include Executive Director of the World Bank Group for the Russian Federation and Dean of the Board of Directors of the World Bank. Mr. Bougrov is the current Chairman of the Board of Directors of Prof-Media Publishing House, and he is a member of the Boards of Rosbank, Norilsk Nickel, Open Investments Company, and RAO UES. In addition, Mr. Bougrov serves as director of AIG-Interros RCF Advisor, Ltd. Company.

Since 2002, Mr. Bougrov has served as a member of the Board of the Russian Chamber of Commerce and Industry and has been involved with the Council on Foreign and Defense Policy. Since 2003, he has chaired the Finkom Company Supervisory Board. [www.interros.ru](http://www.interros.ru)



## Chelyabinsk Tractor Plant

The Chelyabinsk Tractor Plant is the leading engineering company in the CIS countries, designing and manufacturing industrial tractors and engines. The high-skilled engineers and workers are able to resolve the complex tasks of designing, testing, and serial production of new machinery. Presently, the Plant supplies the machinery used in oil, gas, metal mining, construction and other related industries. The Chelyabinsk Tractor Plant is the lead producer of industrial caterpillars, bulldozers and pipe layers in the CIS market.

Over 15,000 enterprises worldwide consume ChTZ. The Chelyabinsk Tractor Plant total area comes to 208 ha with over 17,000 employees engaged in the ChTZ mainline production. The Chelyabinsk Tractor Plant has the foundry, forging, press welding, machining, coating, thermal and galvanic production capacities.

Today, the mainline production of the enterprise manufactures over 13,000 units of equipment that ensures the turnaround of engineering machines, engines, spare parts and other types of products.

The equipment manufactured by all machine-tool plants of Russia and CIS countries is mounted at the factory as well as the equipment produced by the major and well-known world companies: "Messer", "Behringer", "EMAG", "Triumph", "Schenck", "Reinekker", "Naxon-Union", "Agaton", "Muller", "Nagel" (Germany); "Scoda" (Czechia); "Krause", "IGM" (Austria); "Starrag" (Switzerland); "Toyoda" (Japan); "Rambaudi" (Italy), as well as by the machine-tool plants of Poland, Romania, and Hungary, etc. Furthermore, today over 130 enterprises with 3,300 employees are engaged in the plant property complex. The annual value of the manufactured products is about 1.5-milliard rubles per year.

Since 2004, along with the serial products constantly updated, ChTZ has been supplying new models of the bulldozer and loosening equipment: B12 with weight 24.5 tons, 215 hp in capacity of drawbar category close to 15; DET-320 with weight 45 tons, 350 hp in capacity of drawbar category 25.

[www.chtz-uraltrac.com](http://www.chtz-uraltrac.com)



**Valery M. Platonov**  
**Doctor of Economic Sciences, General Director of ChTZ-Uraltrac**

Born in Chelyabinsk oblast in 1947, Mr. Platonov started his professional career at Chelyabinsk Tractor Plant in 1964 as a metal press operator, and progressed to foreman, design engineer, to the General Director. In 1971, he graduated from the Chelyabinsk Polytechnical Institute. In 1979, he completed his PhD program at the Academy of Labor and Social Relations named after Schvernick.



With over \$2 billion in annual revenue, LUKOIL Chemical Group is one of the leading petrochemical companies of the Russian Federation and Eastern Europe. Its strategic goal, leveraging both the company's leadership and professionalism of its employees, is to become one of the leading petrochemical companies in the world.

LUKOIL is recognized as the leading Russian producer of polyacrylonitrile fibers (100% of Russian and Ukrainian markets), vinyl acetate (50%), nitrile of acrylic acid (100%) and methyl methacrylate (48%). The company is also one of the largest manufacturers of ethylene, benzene, propylene, phenol and polyethylene. Annually, LUKOIL manufactures and delivers over 2 million tons of products to more than 50 countries. The company's structure is as follows:

- ZAO LUKOIL (Neftekhim, Moscow) – Management company of LUKOIL Chemical Group
- “Saratovorgsyntez” (Saratov) – Eastern Europe's largest, and Russia's only, manufacturer of nitrile of acrylic acid
- “Karpatneftehim” (Kalush, Ivano-Frankovsk area, Ukraine) – Largest petrochemical enterprise of Ukraine, manufacturing polyethylene and vinyl chloride
- “Stavrolen” (Budyonovsk, Stavropol Territory) – The largest manufacturer of high-density polyethylene. Since 2007, “Stavrolen” has also manufactured modern grades of polypropylene.
- “Vars” (Ventspils, Latvia) – Specializes in the storing and handling of liquid chemical products from railway tanks of sea transport.

With OAO “SIBUR Holding,” LUKOIL Chemical Group also controls the largest Russian polyester complex (OAO “POLIEF”). In May 2007, the Board of Directors of OAO LUKOIL approved the general program development of LUKOIL Chemical Group through 2017. The total investment was \$4.5 billion.



**Alexey Smirnov, Vice-President of OAO LUKOIL**

Mr. Smirnov was born in June, 1963 in the city of Bezhetsk of the Tver area. In 1988 he finished the Moscow Institute of Thin Chemical Technology named after M.V. Lomonosov. He has moved from a chemical engineer to the head of the largest petrochemical holding marking in 2007 its 10<sup>th</sup> anniversary – LUKOIL Chemical Group.

Since 1997 he has been the permanent head of ZAO LUKOIL-Neftekhim, a management company of LUKOIL Chemical Group.

In 2003 he defended his dissertation and received a scientific degree of candidate of economical sciences. In the same year Mr. Smirnov became the winner of «Peter the Great National Premium» for the significant contribution in the development of petrochemical branch of the country. Mr. Smimov also has the title of an honorable petrochemist of Russia.

In 2005 and 2006, he was included in the number of most professional top-managers of the country. In 2007, he was awarded the Honorable Medal of the Union of Oil and Gas Men of Russia. [www.lukoil-neftekhim.ru](http://www.lukoil-neftekhim.ru)



Oil Transporting Joint Stock Company Transneft was established in November 1992 as the legal successor of the USSR Ministry of Oil Industry Main Production Department for Oil Transportation and Supplies (Glavtransneft).

**Main activities:**

- Oil piping, coordination and management of oil transportation through long-distance oil pipelines to refineries in Russia and abroad
- Preventive, diagnostic, rescue and restoration work on oil pipelines
- Coordination of comprehensive development of the long-distance oil pipeline network and other oil transportation facilities
- Cooperation with foreign oil carriers in oil transportation, pursuant to inter-governmental agreements
- Coordination of operations conducted by organizations to handle issues of scientific and technical advancement in oil transportation by pipelines and the introduction of new technologies and materials
- Raising investments to develop production facilities, expand and restructure joint stock companies incorporated in the company
- Arranging for environment protection in the areas where oil transportation facilities are located

**Nikolai P. Tokarev, Head of the administrative board, president of OJSC Transneft**



Mr. Tokarev was born in 1950. He graduated from Karaganda Polytechnic Institute with a Degree in Electrification and Automation of Mining Operations in 1972. He worked in various positions within the mining industry, including executive positions in exploration crews. Later he was employed by the Executive Office of the President of Russian Federation. In 1999, he was appointed Vice-President of TRANSNEFT JSC. Since September 2000 he has been the General Director of the State Enterprise Russian Foreign Economic Association Zarubezhneft (since 2004 - Zarubezhneft Joint Stock Company). He has been awarded with multiple honorary titles within the energy industry for his many achievements.

[www.transneft.ru](http://www.transneft.ru)



## Togliattiazot Company

Togliattiazot Company, organized in 1992, is one of Russia's biggest producers of ammonia. It also specializes in the production of mineral fertilizer, carbon dioxide and other chemicals. The enterprise has seven large units for producing ammonia with a total capacity of two million tons a year, a unit for the production of two million tons of liquid carbonic acid a year, and two units producing about a million tons of carbamide a year. The corporation also manufactures building materials such as: bricks, ceramic tiles, chip boards, glass assembly blocks, as well as furniture and polyethylene film. Additionally, the Corporation assembles electronic equipment including televisions and videos.

### About us

TogliattiAzot Corporation began in April 1979 when the Togliatti nitrogen plant produced first tons of ammonia. The decade's long path to success has not been easy for Togliatti; the company's pioneers faced many challenges. However, its huge ammonia, carbamide and methanol plants as well as modern workshops and state-of-the-art processes were the first of their kind in Russia. During the years of economic struggle, ToAZ never lost its position in the global market, always remaining an apparent leader as a producer of 15 percent of the total global output of mineral fertilizers. Numerous international and Russian awards prove the flawless quality of the company operations and its high business reputation. In 2005 the company's technologically-advanced equipment and its consistent development were again deservedly rewarded with the prestigious national award «Company of the Year» among chemical industry enterprises.

Over the past several years the company has made significant progress, expanding its boundaries and becoming a modern corporation with ramified production structure. Nowadays TogliattiAzot Corporation's Togliatti Nitrogen Plant is the world's largest ammonia producer. In addition, TogliattiAzot Corporation's other assets include the regional leader in cement machinery manufacturing, VolgaCemMach, a unique factory producing spare parts for chemical and petrochemical enterprises Azotremmach, a regional bank Togliattichimbank, and producers of agricultural products and consumer goods.

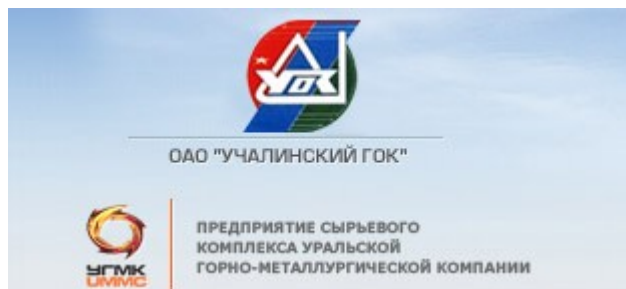
The TogliattiAzot operation is a team of like-minded people who have made innumerable discoveries and achievements and who are always tackling large scale tasks. Currently, the creative minds are working on the implementation of the greatest project in the history of ToAZ – building of a port on the Black Sea, launch of which will be of strategic importance for all of Russia.



**Makhlay Vladimir Nikolaevich**  
**President - General Director**

Born in 1937, he graduated from the Perm and Urals polytechnical institutes. He started his working career as a turner's apprentice and went up the ladder to the post of the Director of the Gubakhinsky Chemical Plant. In 1985 he was appointed Director of the Togliatti Nitrogen Plant. He has been the head of "Togliattiazot" Company since 1992. He is married and has two sons.

[www.toaz.ru](http://www.toaz.ru)



## **Uchalinskiy Mining Enrichment Combine OAO**

Uchalinskiy Mining Enrichment Combine OAO (Uchalinskiy GOK OAO) is a Russia-based company active within the metal mining industry. It is involved in the production and realization of zinc and copper concentrate. In addition, the Company is engaged in railway and truck transportation; the construction and assembling of industrial equipment; repair of mining and thermal power supply equipment; jewelry manufacturing; chemical laboratory and consulting services. Uchalinskiy gorno-obogatitel'nyi kombinat OAO has one branch and 11 subsidiaries on the territory of the Republic of Bashkortostan. It is headquartered in Uchaly, Russian Federation.

[www.ugok.ru](http://www.ugok.ru)



### **Ilyas A. Abdrakhmanov, General Director of Uchalinskiy Mining Enrichment Combine OAO**

Ilyas A. Abdrakhmanov, General Director of Uchalinskiy Mining Enrichment Combine OAO (Uchalinskiy GOK OAO), also serves as a Deputy of the State Assembly – Kurultai of the Republic of Bashkortostan from the 79<sup>th</sup> Mining district. Born in 1951 in Malye Uchaly of Uchalinsky district, he is a graduate of the Moscow Institute of Economics and Law.

Mr. Abdrakhmanov started his professional activity in 1971 as a markscheider bureau worker at the Uchalinskiy Mining Enrichment Combine. Between 1986-1993, he was elected as chairman of the Combine's Chairman of the trade union committee. Since 1993, he has served as Deputy, and beginning in 1998, as General Director of the Uchalinskiy GOK. A distinguished metallurg of the Republic of Bashkortostan, he was awarded a medal of the All-Union Exhibit of People Achievementsrat.

# Sponsors



ConocoPhillips is an international, integrated energy company. It is the third-largest integrated energy company in the United States, based on market capitalization, oil and gas proved reserves and production. Worldwide, the company is the fifth-largest refiner and the sixth-largest reserves holder of nongovernment-controlled companies.

ConocoPhillips is known worldwide for its technological expertise in deepwater exploration and production, reservoir management and exploitation, 3-D seismic technology, high-grade petroleum coke upgrading and sulfur removal.

Headquartered in Houston, Texas, ConocoPhillips operates in nearly 40 countries. The company has approximately 32,500 employees worldwide and assets of \$173 billion.

ConocoPhillips stock is listed on the New York Stock Exchange under the symbol "COP."

The company has four core activities worldwide: Petroleum exploration and production; Petroleum refining, marketing, supply and transportation; Natural gas gathering, processing and marketing, (including a 50 percent interest in Duke Energy Field Services, LLC); Chemicals and plastics production and distribution (through a 50 percent interest in Chevron Phillips Chemical Company LLC.)

In addition, the company is investing in several emerging businesses — fuels technology, gas-to-liquids, power generation and emerging technologies — that provide current and potential future growth opportunities.



**James J. (Jim) Mulva**  
**Chairman of the Board and Chief Executive Officer**

Mulva served as president and chief executive officer of ConocoPhillips from 2002 to 2004. Prior to that, he served as chairman and chief executive officer of Phillips Petroleum Company from 1999 to 2002. He had served as Phillips' president and chief operating officer since May 1994 and executive vice president since January 1994. He had been senior vice president in 1993 and chief financial officer since 1990, at which time he joined the company's management committee.

Mulva is currently serving as chairman of the American Petroleum Institute. He is a member of the Business Council as well as the Board of Visitors for the M.D. Anderson Cancer Center in Houston.

Born in 1946, Mulva is from Green Bay, Wis. He graduated from the University of Texas in 1968 with a bachelor's degree and a master's degree in business administration finance in 1969. Immediately after graduating, Mulva served as a U.S. Navy officer until beginning his career with Phillips in 1973.

# ANATOLY SOBCHAK BALTIC BAR ASSOCIATION



The Baltic Bar Association was founded in 1996 by a number of notable St. Petersburg lawyers. It adopted the name of its first president, Anatoly A. Sobchak—the first democratically elected mayor of St. Petersburg and distinguished St. Petersburg University law professor—in 2002.

The Association represents practitioners in many areas of law, as well as groups with special interests or needs. It proposes model rules of professional responsibility and works to make the justice system more effective for all citizens of St. Petersburg. The Association provides high quality, comprehensive legal advice essential to clients operating in a modern market economy and has a large group of attorneys specializing in tax and customs law.

The presidium of the Baltic Bar Association is made up of St. Petersburg's leading attorneys. The Association is headed by Yuri M. Novolodsky, President and Chairman of the Presidium, and Vadim N. Zhimirov, Vice-President of the Association and Deputy Chairman of the Presidium.

[www.bkaspb.ru](http://www.bkaspb.ru)



## **Yuri Mikhailovich Novolodskiy President, Baltic Bar Association**

Yuri Novolodskiy is a State Judicial Advisor of the 2<sup>nd</sup> class (the rank was awarded in 1994 by the Order of the President of the Russian Federation N 1980). Mr.

Novolodskiy graduated from the St. Petersburg University Law School with honors in 1976. Upon graduation, he was retained by the Leningradskaia Oblast Bar Association. In 1984, he was elected a Member of the Presidium, and in 1986, a Deputy Chairman of the Presidium of the Leningradskaia Oblast Bar Association.

In 1987, he became a founding member of the USSR Union of Lawyers and was subsequently elected as the Union's Board Member during the first congress. In 1990, he became a co-founder of the Russian Human Rights Lawyers Committee and has been actively engaged in protection of human rights in the criminal law area. In 1992, Mr. Novolodskiy was appointed as head of the Justice Department of the St. Petersburg Mayor's office and became a member of the first democratic Government of St. Petersburg headed by Anatoly A. Sobchak. In 1994, he was elected as a member of the First Legislative Assembly of St. Petersburg. Since 1998, he has served as a Board Member of the St. Petersburg Lawyers Association. In 2002, he was elected as a Council Member of the St. Petersburg Lawyers Chamber. Since 1996, he has served as President of the Baltic Bar Association named after Anatoly Sobchak.



**Vadim N. Zhimirov**  
**Vice-President, Deputy Chairman of the Presidium, Baltic Bar Association; Vice-President, Russian Legal Affairs, American-Russian Chamber of Commerce & Industry**

Vadim Zhimirov graduated from the Leningrad Institute of Soviet Trade named after F. Engels with a BA degree in the Economics of Trade. He received his PhD from the St. Petersburg University of Economics and Finance, and a master's degree in Government Management from the Academy of National Economy under the auspices of the Government of the Russian Federation. He received his JD from the St. Petersburg University of the Ministry of the Interior of Russia.

In 1988, he served as the head of the All-Union Production and Trade Cooperative, The Almaz Company, and became General Director of the Almaz JSC in 1993. In 1994, he was elected as a member of two commissions within the St. Petersburg legislature – the Commission on Finance and the Commission on Economic Reform. In 1999, he joined the Baltic Bar Association and since July 2002 has served as its Vice-President. He also serves as Head of the Agency of Economic Disputes and is a member of the Board of Directors of North-West Alliance, Ltd. In 2000, Dr. Zhimirov served in Vladimir Putin's election campaign headquarters. He has helped launch a local city division of the "Yedinstvo" (Unity) political party and is currently a member of the Political Council of the St. Petersburg Regional Division of the All-Russian party "Unity and Homeland – United Russia." Dr. Zhimirov has also served as President of the regional affiliate of the All-Russian Association "Round Table of Russian Business" and has published several research papers on economics and national economy. He is married and has three daughters.

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**BAKER & MCKENZIE**

Baker & McKenzie is the premier global law firm, with over 3,000 attorneys practicing law in 71 offices in 38 countries.

We have been active in the USSR and Commonwealth of Independent States (CIS) for over 40 years. Our Moscow office was opened in January 1989, followed by the opening of our St. Petersburg and Kyiv offices in 1992, Almaty in 1995 and Baku in 1998. With approximately 100 lawyers throughout the CIS, we have the largest full-service law practice of any law firm in the CIS, offering specialized expertise on all major aspects of investment in the region.

We are supported by our unparalleled network of offices worldwide, which have specialists practicing in the above-mentioned areas. In particular, our CIS practice includes several Russian-speaking attorneys who have practiced law while stationed in the USSR and CIS and now help us deliver our CIS-related legal services to our clients in the USA. In particular, in October 2005 our CIS practice in the USA was complemented by two partners formerly with Coudert Brothers, Richard Dean and Jonathan Cahn.

[www.bakernet.com](http://www.bakernet.com)



Imnex International, Inc. is a private U.S. consulting firm that provides strategic advice and practical assistance to companies expanding internationally.

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## McDermott Will & Emery

McDermott Will & Emery is a premier international law firm with a diversified business practice. Numbering more than 1,000 lawyers, we have offices in Boston, Brussels, Chicago, Düsseldorf, London, Los Angeles, Miami, Milan, Munich, New York, Orange County, Rome, San Diego, Silicon Valley and Washington, D.C.

Our nearly 70 years of serving the broad scope of our clients' interests has positioned our lawyers to handle the gamut of legal challenges. We understand the issues faced by corporate decision makers and how the interplay of economic, social and political issues can affect the decision-making process. Many of our lawyers have held key government and in-house positions, heightening our familiarity with complicated business and regulatory environments around the globe.

Outstanding client service is a cornerstone of our practice. Knowing that it stands the tests of geography, economy and time, it is a key attribute from which we build our client relationships. We are proud of the recognition we have received from our clients for our commitment to service; and value their satisfaction as the best measure of our success.

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Siberian Energy Group, Inc. (Nasdaq Bulletin Board: [SIBN](#)) is a New York based oil and gas exploration company. Siberian Energy is one of the few U.S.-based public oil and gas exploration companies with 100% of its assets in West Siberia, Russia. The Company evaluates investment and acquisition opportunities in Russia and Eastern Europe with the goal of bringing a portfolio of natural resource licenses and operating companies to Western investors. Siberian Energy strives to provide an attractive ROI to shareholders by pursuing high-yield investment projects, reducing costs, and adhering to strict principles of transparency, disclosure and environmental consciousness.

Our current public portfolio includes a 50% ownership stake in a Russian oil and gas exploration company, Zauralneftegaz (ZNG). In March 2003, ZNG obtained four licenses for oil exploration in the Kurgan region of West Siberia. In June 2006, ZNG obtained three additional 25-year licenses. The licenses were obtained through a federal government tender. The auctions for two more licenses are expected to occur in the fourth quarter of 2006. West Siberia currently accounts for 70% of Russia's oil production, 90% of natural gas production and 7% of world output. The licenses are located along the pipeline infrastructure and are within close proximity of production fields currently owned by many of the world's major oil companies. Our primary focus today is on operations and ongoing projects in this region.

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### **Transneftservice C**

Transneftservice C is the largest Russian independent electric power supplier based on the volume of the electric power delivery (up to 9 billion kilowatt hours). It successfully works in 36 Russian regions and supplies 2% of the total generated electric power in Russia. The Company takes an active role in the state power reform development and implementation. The major clientele consists of large enterprises with average electric power consumption of more than 40 million kilowatt hours a year.

The Company concentrates on the following services: electric power wholesale supply to the large Russian enterprises; commercial power consumption optimization; financial consulting services.

- Wholesale electric power supplies to large industrial enterprises
- Development of automated information and measuring systems of electric power record keeping (AIMS ERC)
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- Consulting services on price formation and reduction of financial expenses.

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RIA Novosti is one of the most authoritative and respected news sources both in and outside Russia. RIA has created a global correspondent network, most notably in the Russian Federation and CIS, and is also home to Russia's largest photo service, with its extensive archive featuring over 600,000 images.

RIA Novosti is constantly upgrading its technology and publishing techniques, and was one of the first news agencies in Russia to publish its news online. Today, RIA Novosti's daily Internet publications address social, political, economic, scientific and financial issues, and are available in over 12 languages, including English, Russian and Arabic.

In addition to print media, RIA organizes tours for foreign journalists visiting Russia, hosts international presentations and press events, and monitors and analyzes publications from international media sources.

RIA Novosti's clients include the Russian presidential administration, the Federation Council, the State Duma, leading ministries and government departments, domestic and foreign business communities, diplomatic missions and NGOs.

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## Washington ProFile

Washington ProFile is an international news agency for Russian speakers around the world. Our aim is to provide reliable and objective news coverage and analysis from America, to explain the intricacies and complexities of American life, and to bridge social and cultural gaps between the United States and the rest of the globe. Our articles and interviews may be used free of charge by any media outlet.

Since our inception in 2001, Washington ProFile has become the most popular media outlet from North America among the Russian media, propelling it ahead of behemoth organizations as CNN and The New York Times.

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## Medved

There are many lifestyle magazines published in Russia today. But, there is only one dedicated to the interests of contemporary, powerful and successful Russian men. *Medved*, available through newsstands and retail outlets throughout Russia and in capital cities around the world, has consistently exhibited journalistic strength and an authentic voice since its founding in 1995.

*Medved* is a magazine of Russian spirit and European execution. Although it is written with men in mind, its readership is diverse. The magazine's popularity is based on its ability to speak to readers directly in an informed, yet down-to-earth voice. Reading *Medved* is akin to sitting down with an old friend and advisor. Its opinions are considered by those who are young enough to live a full life – and mature enough to afford it.

While most magazines seek such an affluent demographic, for *Medved*, it already exists. The simple reason: the creators of *Medved* identify with the magazine's readership because they belong to the same social and age group of those for which the magazine is intended.

<http://medved-magazine.ru/>



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